A-R-C

Andreas Rühl Consulting
Strategy. Governance. Security.

Protection Needs & Criticality

Shared assessment basis. Clear classification. Next steps.

from **5.900** EUR netto

1 Preparation
Define template, assessment logic and scope together.

2 Workshop
Bring business units, IT and security together in a structured way.

3 Assessment
Assess protection needs, criticality and dependencies.

4 Matrix
Document results, assumptions and next steps.

WHAT YOU GET

- **Protection-needs/criticality matrix**
  Traceable assessment of processes, systems and dependencies.
- **Facilitated remote workshop**
  1–2 workshops with business units, IT and information security.
- **Documented assumptions**
  Captured assessment basis, boundaries and open points.
- **Connectable assessment**
  Basis for risk analysis, ISMS work or concrete action planning.
- **Result document included**
  Matrix, workshop protocol, validation needs and next steps.

1–2 workshops · remote delivery
Matrix & protocol included

WHO IT IS FOR

- Organizations with critical business processes
- ISMS teams, ISB, IT risk management and security
- KRITIS/NIS2-adjacent or regulated companies
- Areas with inconsistent criticality assessment

Especially valuable when criticality is assessed inconsistently and a reliable basis is missing.

BOUNDARIES

- No full organizational risk analysis
- No complete BSI baseline protection modeling
- No technical deep-dive analysis
- No automatic classification without business validation

NEXT STEPS

1. Short call — clarify scope, participants and target picture
2. Prepare template and assessment logic
3. Run remote workshop(s)
4. Document matrix, assumptions and open points
5. Derive next steps for risk/ISMS work

Reliable classification instead of gut feeling
Assess protection needs, criticality and dependencies together in a traceable way.

Ideal as a basis for risk analysis, ISMS and action planning.

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Pragmatic in implementation. Compliant in outcome.